



National Sales Managing Director

L&S Advisors, Inc, a rapidly growing Registered Investment Adviser with approximately \$1B AUM and located in Los Angeles, CA, has an immediate opening for National Sales Manager. Individuals should have a proven ability to raise assets for SMA products from institutional clients, RIAs and on Broker/Dealer platforms.

Qualifications

- 10+ years investment adviser wholesaling experience.
- Ability to understand all elements of financial services industry and asset management.
- Extensive existing network of industry relationships.
- Ability to develop relationships with broad groups of industry professionals.
- Strong verbal and written communication skills.
- Strong time management and project management skills.
- Familiarity with Informa/PSN, Morningstar and various additional performance data reporting systems.
- Familiarity with GIPS compliance requirements.
- Series 65, 66, or equivalent security license.
- Bachelor's degree or equivalent in accounting, finance, or related field of study.
- CIMA®, CIMC® or similar certifications preferred.
- Completion, and approval of, pre-hire process, including FINRA, criminal and credit background check

Essential Position Responsibilities

- Travel extensively to regularly make presentations to brokers and advisors
- Coordinate the firm's efforts to get the firm on additional marketing platforms
- Manage firm's existing efforts to market SMA products to institutional, RIA and Broker/Dealer platform clients.
- Advise on creation of marketing materials and other client communications materials.

Additional Details

- Base Salary, depending on experience, plus commissions.
- Monthly expense stipend included.
- Competitive benefits and opportunities for professional growth.

If you are interested in applying for this positions, please email your interest to careers@lsadvisors.com.