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Top Sectors

Tactical Equity Opportu	nities	Tactical Equity Incom	ty Income	
Information Technology	26.8%	Industrials	23.2%	
Industrials	24.7%	Information Technology	22.8%	
Energy	13.9%	Energy	15.6%	
Financials	12.6%	Financials	12.8%	
Materials	9.3%	Consumer Discretionary	7.1%	

Asset Allocation





Equity Cash and Equivalents Fixed Income

Tactical Equity Opportunities

Tactical Equity Income

Preliminary Performance

	December	QTD	YTD	12 Mos	3 Yr*	5 yr*	ITD*	ITD	
Tactical Equity Opportunities GROSS	1.69%	6.82%	20.54%	20.54%	7.73%	10.26%	8.21%	161.04%	
Tactical Equity Opportunities NET	1.69%	6.58%	19.44%	19.44%	6.69%	9.18%	7.15%	131.74%	
Tactical Equity Opp. WRAP GROSS	1.75%	6.88%	20.76%	20.76%	7.73%	10.97%	8.58%	172.36%	
Tactical Equity Opp. WRAP NET **	1.75%	6.49%	18.96%	18.96%	6.04%	9.15%	6.20%	107.82%	
Tactical Equity Income GROSS	1.52%	6.41%	16.58%	16.58%	6.66%	9.15%	9.04%	186.53%	
Tactical Equity Income NET	1.52%	6.20%	15.60%	15.60%	5.72%	8.16%	8.01%	155.32%	
Tactical Equity Income WRAP GROSS	1.56%	6.56%	16.56%	16.56%	6.53%	9.01%	8.98%	184.69%	
Tactical Equity Income WRAP NET **	1.56%	6.15%	14.76%	14.76%	4.84%	6.93%	6.26%	109.37%	
Dow Jones Industrial Average	1.84%	10.33%	25.08%	25.08%	11.52%	13.53%	7.34%	136.77%	
S&P 500 TR	1.11%	6.64%	21.83%	21.83%	11.41%	15.79%	9.04%	186.65%	
Barclay's Aggr Bond Index	0.48%	0.41%	3.73%	3.73%	2.36%	2.21%	4.64%	73.63%	
					* annualized	** net of all WRAP fees or 3% annually			

Please note Top Sectors, Asset Allocation and Performance information is as of December 31, 2017. Annualized and cumulative ITD returns are as of inception on October 31, 2005.

L&S Risk Pulse[™] Score

Medium +

Core economic indicators are healthy, but markets indicate potential near-term volatility and/or mild correction. Valuations are trending high.

L&S Risk Pulse[™] Insights – "Bidding Adieu to 2017"

General Comments

In many ways we mourn the passing of 2017. Despite the political sturm and drang, the year was a very good one for investors. Stock market gains were unrelenting as there were no down months in the year, something that has never happened before (our data goes back to 1926). Growth outperformed value, and large cap stocks outperformed small and mid-cap stocks. Interest rates and inflation remained well-contained, and nearly every asset generated positive returns for the year.

Data Points and Global Economic Indicators

For the first time since the end of the Great Recession, we are witnessing synchronized global growth. As of the last report, fully all 20 of the Group of 20 nations have economies that are growing. Strong economic growth is the first pillar we look for, and provides an excellent environment for equity market gains to continue.

Secondly, we look for economic growth to lead to stronger corporate earnings, and results through the past year have shown solid gains in revenues and earnings, and many corporations have provided positive outlooks for the coming quarters. Further, the recent tax plan passed by congress at the end of the year provides for reduced corporate tax rates, which should lead to additional gains in corporate earnings. Estimates, including the benefits of lower tax rates, call for S&P 500 earnings to grow by more than 20% in 2018. Earnings growth of this magnitude should lead to higher stock prices over the coming year.

The third pillar we look for is an increase in both individual and corporate confidence, and here again the news is quite positive. Consumer confidence, CEO confidence, and small business confidence have all increased dramatically over the past year. Both small business and CEO confidence are responding to the very pro-business stance of the current administration. Consumer confidence is likely responding to the outlook for continued economic growth, combined with the very strong employment gains with the unemployment rate down to a low 4.1%. Further improvements in the unemployment rate are likely to support continued strength in consumer confidence as the year progresses.

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Insights and Actions Cont.

Taken together, strong economic growth, solid gains in corporate earnings, and the confidence to invest provide an excellent backdrop for further gains in the equity market in the coming quarters.

We would be remiss to end this discussion without touching on some potential problems that could also rear their ugly head. We worry about the potential for a trade war, especially as the US is threatening to put tariffs on steel and other commodities imported from China. We worry about the potential for the Fed to make a policy mistake as they have indicated their determination to raise interest rates three times in the coming year. We worry about the potential for inflation to begin to re-appear, which could push interest rates much higher than most investors anticipate. We also worry about valuations. While we acknowledge that valuations are a poor short-term indicator, more than 75% of the gains in the market over the past 6 years have come from stretched valuations as compared with only 25% of the gains based on improved corporate earnings. At some point, a reversion to more average valuation metrics is likely. Finally, we worry about investor sentiment, which has gotten materially more bullish over the past couple of months. It is generally the case that retail investors are nervous near market bottoms, and euphoric at market tops. The lack of skepticism is something that causes us some concern.

We spend significant resources looking for signs that risks are building, even as those signs may not be visible at this time. We evaluate data from may resources, including Fed reports, purchasing manager's reports, credit statistics, investor sentiment, market action, and many others. Deterioration of credit market indicators, in particular, were prevalent prior to the beginning of the Great Recession, and we remain vigilant to the idea that risks may be building, even as the outward appearance is one of sustainable growth.

Conclusion

Our read of the data does not give us reason to be raising concern. If anything, the recent read of the data suggests the global economy may be strengthening. That does not prevent the market from having a temporary correction, and it does not guaranty that growth in corporate earnings will lead to a commensurate increase in stock prices. The data remains positive, and so does our bias.

While we acknowledge that the stock market may be overdue for a correction, we must also be cognizant of the fact that the most painful bear markets are almost always accompanied by recessions. In this regard, the data is very positive. Our best indicators for projecting when the next recession might begin continue to suggest that the likelihood of a recession starting in 2018 remains fairly remote.

Overall, we expect a reasonably positive year for investors in the year ahead.

From all of us at L&S Advisors, we send our most heartfelt wishes to you and your family for a New Year that brings good health, fine friends, much happiness, and abundant prosperity.

Disclosure

L&S Advisors, Inc. ("L&S") is a privately owned corporation headquartered in Los Angeles, CA. L&S was originally founded in 1979 and dissolved in 1996. The two founders, Sy Lippman and Ralph R. Scott, continued managing portfolios together and reformed the corporation in May 2006. The firm registered as an investment adviser with the U.S. Securities and Exchange Commission in June 2006. L&S performance results prior to the reformation of the firm were achieved by the portfolio managers at a prior entity and have been linked to the performance history of L&S Advisors. The firm is defined as all accounts exclusively managed by L&S from 10/31/2005, as well as accounts managed in conjunction with other, external advisors via the Wells Fargo DMA investment program for the periods 05/02/2014, through the present time.

L&S claims compliance with the Global Investment Performance Standards (GIPS[®]). L&S has been independently verified by Ashland Partners & Company LLP for the periods October 31, 2005 through December 31, 2015 and ACA Performance Services for the periods January 1, 2016 to December 31, 2016. Upon a request to Sy Lippman at <u>slippman@lsadvisors.com</u>, L&S can provide the L&S Advisors GIPS Annual Disclosure Presentation which provides a GIPS compliant presentation as well as a list of all composite descriptions.

L&S performance shown includes that of the Tactical Equity Opportunities ("TEO") Composite, TEO WRAP Composite, Tactical Equity Income ("TEI") Composite and TEI WRAP Composite which contains fully discretionary accounts per that specific strategy. The TEO and TEO WRAP Strategies seek growth through capital appreciation primarily from the tactical and unconstrained investment in risk-appropriate individual equities. The TEI and TEI WRAP Strategies seek income through yield and capital appreciation primarily from the tactical and unconstrained investment in risk-appropriate individual equities. WRAP strategies are appropriate only for those clients whose account is on a WRAP platform. Composite performance results have been calculated by using time-weighted returns based on the beginning of period values on an adjusted capital basis. Performance results are total return and include the reinvestment of all income. For the periods prior to March 31, 2011 for TEO WRAP and December 31, 2014 for TEI WRAP, net of fee performance reflects the reduction of the highest WRAP fee charged (3.00% annually) and gross of fee performance has been reduced by transaction costs. For all other periods for TEO WRAP and TEI WRAP, net of fee performance reflects the deduction of actual wrap fees charged and gross of fee performance has not been reduced by transaction costs. Other than brokerage commissions, wrap fees include investment management, portfolio monitoring, consulting services, and in some cases, custodial costs. For TEO and TEI non-wrap strategies, net of fee performance reflects the deduction of actual management fees and transaction costs. Valuations and returns are computed and stated in U.S. dollars. Past performance does not guarantee future results and other calculation methods may produce different results. Results include accounts no longer with the firm. The minimum stated account size for the TEO and TEI on-wrap strategies \$2,000,000; however, actual minimums may vary by platform. Inception performance is as of O

The Dow Jones Industrial Average (DJIA) is a price-weighted average of 30 significant stocks traded on the New York Stock Exchange and the Nasdaq. The S&P 500 TR Index is a free-float capitalizationweighted index of the prices of 500 large-cap common stocks actively traded in the United States and is calculated on a total return basis with dividends reinvested. The Barclays Capital Aggregate Bond Index is a market capitalization-weighted index, maintained by Barclays Capital; the index is designed to reflect investment grade bonds traded in the United States. Indexes are not available for direct investment.

The beliefs espoused in this update represent the views of L&S Advisors in connection with the TEO, TEO WRAP, TEI and TEI WRAP investment strategies only. L&S Advisors reserves the right to hold differing views from this update in connection with other investment strategies offered. The information contained herein is based on internal research derived from various sources and does not purport to be statements of all material facts relating to the strategies, markets, or issues mentioned. The information contained herein, while not guaranteed as to accuracy or completeness, has been obtained from sources we believe to be reliable. Opinions expressed herein are subject to change without notice.