

SMA Tactical Equity ETF

Q4 2018



Strategy Objectives

Seeks growth through capital appreciation primarily from tactical investment in risk-appropriate ETFs. Proper risk exposure is managed through allocation between equity ETFs and cash.

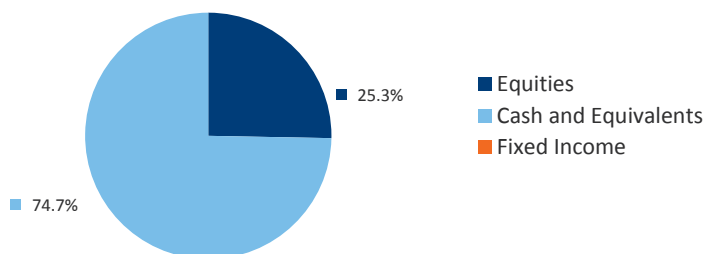
Investment Universe

- All domestically-traded Exchange Traded Funds (ETFs).

Strategy Strengths

- Top down macroeconomic analysis of economic data utilized to help reduce risk for this strategy. Strategy tactically allocates between ETFs and cash to reduce portfolio risk as appropriate.
- Unconstrained; can have exposure through ETFs to large-cap, mid-cap, small-cap, international, MLPs, REITs, commodities or any other assets class.
- Can be concentrated by industry, sector, or asset class, including up to 100% cash.
- No leverage, options or shorting (keeping it simple and repeatable.)

Asset Allocation



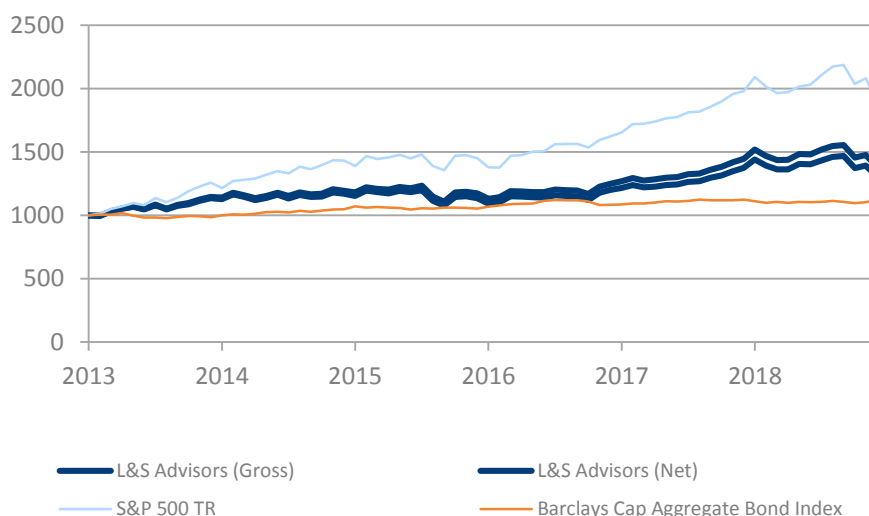
Top Sectors

- Health Care, 10.4%
- Utilities, 5.1%
- Indices, 5.0%
- Consumer Staples, 4.8%
- Other, 2.3%

Characteristics (ITD)

	L&S Advisors		S&P 500 TR
	Gross	Net	
Yield (12 Mos.)	1.40%		--
Std.Deviation	8.87%	8.86%	10.60%
Alpha	-2.92%	-3.87%	--
Beta	0.78	0.77	1
Sharpe Ratio	0.66	0.55	1.07

Growth of a \$1,000 Investment



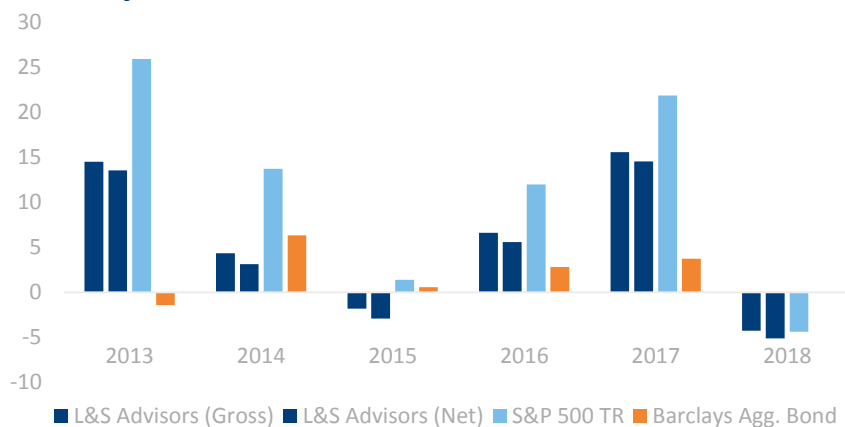
Performance

	L&S Advisors			Barclays Agg. Bond
	Gross	Net	S&P 500 TR	
Q4	-10.98%	-11.19%	-13.52%	1.72%
YTD	-4.25%	-5.12%	-4.38%	0.01%
12 Mos.	-4.25%	-5.12%	-4.38%	0.01%
3 yr.*	5.66%	4.69%	9.26%	2.17%
5 yr.*	3.86%	2.81%	8.49%	2.66%
ITD *	5.64%	4.59%	11.38%	2.00%
ITD	38.35%	30.38%	89.21%	12.42%

* Annualized

Please note all Top Sectors, Asset Allocation and Performance information is as of December 31, 2018.

Yearly Returns



Seeking Better Long-term Outcomes by Focusing on Preservation of Capital

For more than three decades, the investment leadership of L&S Advisors has been working diligently and effectively on behalf of investors seeking investments in an effort to protect capital from loss and to participate in the growth and success of great companies.

Under the leadership of Chief Investment Officer Rick Scott and Chief Executive Officer Sy Lippman, the L&S Advisors team works to apply its independence, experience, expertise, and discipline to provide investors with a different kind of client experience.

We believe the strength of our investment experience and our quantitative and fundamental approach have allowed L&S to seek long-term relative performance for our investors. The interests of our principals and employees are strongly aligned with those of our clients.

We maintain an uncompromising commitment to protect capital from bubbles, recessions, illiquidity as a result of credit risk, and economic deleveraging.

Monthly Returns (net of fees unless otherwise noted)

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Yr/YTD		S&P 500 TR
													Gross	Net	
2013		-0.29	3.44	1.97	1.57	-2.08	3.20	-3.01	2.71	1.24	2.42	1.82	14.48	13.52	25.87
2014	-0.61	3.34	-1.79	-2.23	1.54	2.29	-2.53	2.51	-1.31	0.20	2.88	-0.95	4.32	3.13	13.69
2015	-1.49	3.61	-1.06	-0.74	1.65	-0.76	1.23	-6.84	-3.50	6.25	0.41	-1.12	-1.80	-2.93	1.38
2016	-3.86	1.00	4.28	-0.34	-0.44	-0.03	1.37	-0.42	-0.17	-2.64	5.18	1.86	6.61	5.58	11.96
2017	1.27	1.95	-1.40	0.49	0.94	0.44	1.55	0.35	2.21	1.45	2.51	1.93	15.56	14.53	21.83
2018	4.89	-3.30	-2.28	0.05	3.12	-0.12	2.17	1.95	0.41	-6.48	1.39	-6.33	-4.25	-5.12	-4.38

Disclosure

L&S Advisors, Inc. ("L&S") is a privately owned corporation headquartered in Los Angeles, CA. L&S was originally founded in 1979 and dissolved in 1996. The two founders, Sy Lippman and Ralph R. Scott, continued managing portfolios together and reformed the corporation in May 2006. The firm registered as an investment adviser with the U.S. Securities and Exchange Commission in June 2006. L&S performance results prior to the reformation of the firm were achieved by the portfolio managers at a prior entity and have been linked to the performance history of L&S Advisors. The firm is defined as all accounts exclusively managed by L&S from 10/31/2005, as well as accounts managed in conjunction with other, external advisors via the Wells Fargo DMA investment program for the periods 05/02/2014, through the present time.

L&S claims compliance with the Global Investment Performance Standards (GIPS®). L&S has been independently verified by Ashland Partners & Company LLP for the periods October 31, 2005 through December 31, 2015 and ACA Performance Services for the periods January 1, 2016 to December 31, 2017. Upon a request to Sy Lippman at slippman@lsadvisors.com, L&S can provide the L&S Advisors GIPS Annual Disclosure Presentation which provides a GIPS compliant presentation as well as a list of all composite descriptions.

L&S performance shown includes that of the Tactical Equity ETF ("TEE") Composite which contains TEE fully discretionary accounts. The TEE Strategy Composite seeks growth through capital appreciation primarily from the tactical investment in risk-appropriate ETFs. This strategy seeks to maintain the proper risk exposure through the active allocation of equities and cash. This strategy consists primarily of 8-10 concentrated positions in economic cycle appropriate sector ETFs. Composite performance results have been calculated by using time-weighted returns based on the beginning of period values on an adjusted capital basis. Performance results are total return and include the reinvestment of all income. Net of fee performance reflects the deduction of actual management fees and transaction costs. Gross of fee performance has been reduced by transaction costs. Valuations and returns are computed and stated in U.S. dollars. Past performance does not guarantee future results and other calculation methods may produce different results. Results include accounts no longer with the firm. Inception performance is as of January 31, 2013.

The Dow Jones Industrial Average (DJIA) is a price-weighted average of 30 significant stocks traded on the New York Stock Exchange and the Nasdaq. The S&P 500 TR Index is a free-float capitalization-weighted index of the prices of 500 large-cap common stocks actively traded in the United States and is calculated on a total return basis with dividends reinvested. The Barclays Capital Aggregate Bond Index is a market capitalization-weighted index, maintained by Barclays Capital; the index is designed to reflect investment grade bonds traded in the United States. Indexes are not available for direct investment.

L&S Advisors, Inc.
12121 Wilshire Blvd.
Suite 1100
Los Angeles, CA 90025

O 310.893.6060
F 310.893.6070
W lsadvisors.com
E info@lsadvisors.com

